

FLORA TELECOM

Unique solutions

FLORA TELECOM

COMMITTED FOR NEXT CENTURY

Within as very short time frame, Flora Telecom Limited has grown to leading ICT Company with many satisfied customers. Through the years, our philosophy has remained unchanged from the beginning - a commitment to provide our customers with the most innovative products and highest value for money.

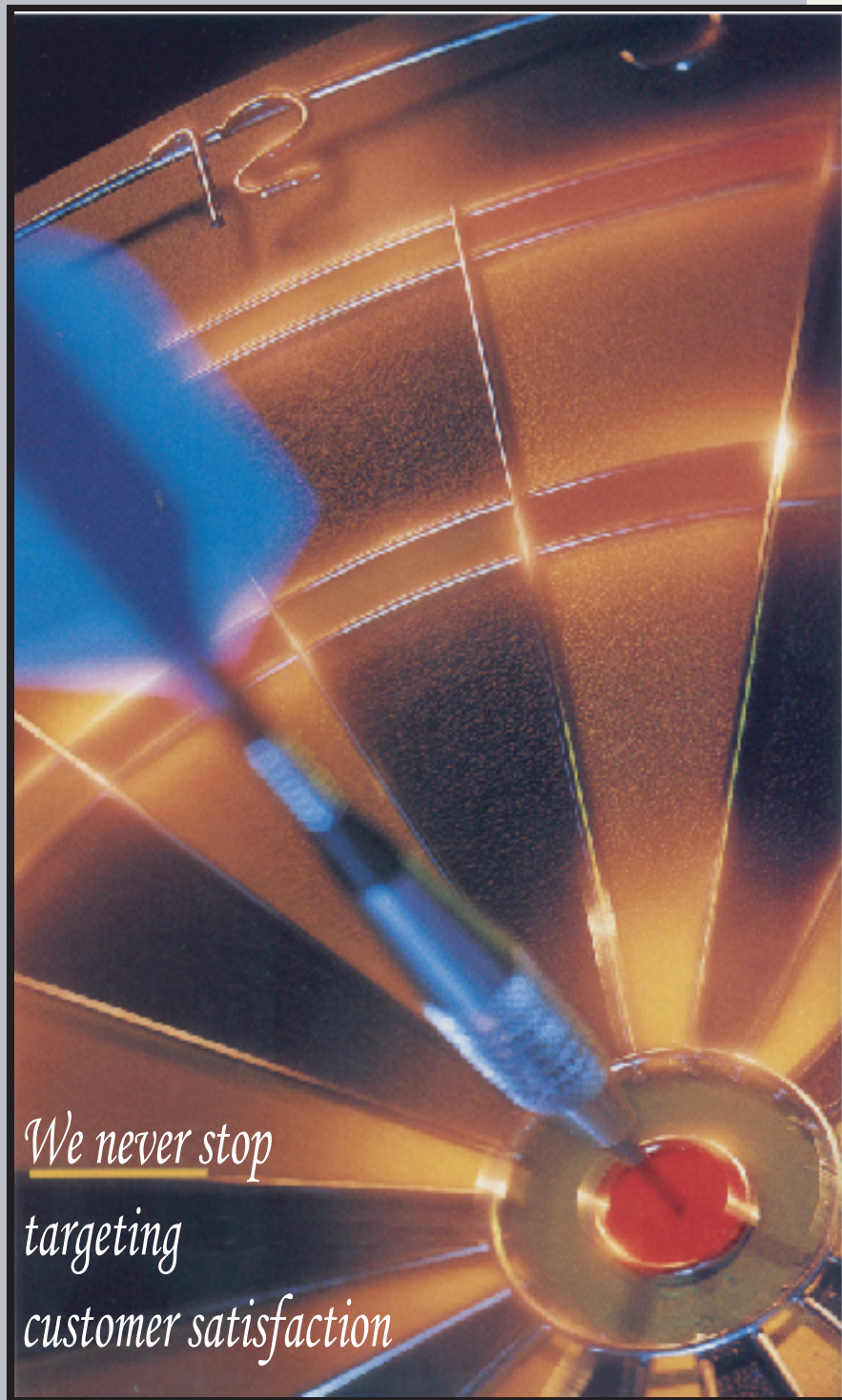
Our goal is to introduce innovative ICT solution, in order to increase efficiency, productivity and ultimately to increase profitability for an enterprise. By providing access to timely information across the enterprise our objective is to enable our customer to be more productive and competitive.

Many factors have contributed to our success, but foremost is Flora Telecom's continuing commitment in Telecommunication and System integration services industry. With over 100 specialist staff, our team is the one of the strongest in the country. This helps to ensure that Flora Telecom stays at the one of leading edge of technology and market development and to contribute pioneering ICT products and services that satisfy demands across all enterprises in all the areas of the industry.

Our innovative system integration concepts maintain a highly efficient ISO 9001:2000 standard processes and a network of highly motivated team. Moreover, our support services have helped to build strong relationship between Flora Telecom and our customers and partners.

At Flora Telecom Limited, we firmly believe in the continued growth and potential of the dynamic ICT industry and we are fully committed to working with our customers and partners into the next century.

Mustafa Rafiqul Islam
Managing Director



*We never stop
targeting
customer satisfaction*

INTRODUCTION

Flora Telecom Limited was incorporated as a Private Limited Company in November 1997. It has been spawned out by some of the same Directors of Flora Limited, the largest IT Company in Bangladesh, successfully connecting people to IT for 32 years.

Our main service focus is to provide Enterprise solutions in the field of Telecommunication sector, Financial sectors, Government sectors and large Multinational and Manufacturing enterprise.

Flora Telecom has chosen the following ICT Companies as their strategic partners:

- Hewlett-Packard
- Cisco Systems
- Alcatel-Lucent Technology
- BlackBerry
- Informix
- 3Com
- Avaya
- Microsoft Corporation
- Novel
- Oracle Corporation
- Temenos
- Computer Associates
- SAGEM Communication

Our main strength is to maintain a very large customer base with full satisfaction. We are providing IT consultancy services, customized software solution, Enterprise Resource Planning (ERP) solution to all Multinationals, UN Agencies, Foreign Missions, entire leading local organizations dealing with sales, distribution, finance and manufacturing.

Flora Telecom is a leading global provider of value-added logistics services to the wireless communications industry, with operations through the country. Flora Telecom facilitates the effective and efficient distribution of handsets, related accessories and other wireless products from leading manufacturers to network operators, agents, resellers, dealers and retailers. Flora Telecom also provides activation services that generate new subscribers for wireless carriers such as GrameenPhone the largest GSM Mobile Phone operator in Bangladesh.

ensuring future growth



VISION

To empower organizations to integrate customers information islands and enable them to optimize profit by increased productivity.

MISSION

To be the best professionals services organizations by providing innovative IT solutions and services to enterprise customers.

STRENGTH

Ability to blend current management practice and information technology expertise into cost-effective computer aided management solutions, products and services.

- The Quality Initiative
- Access to world class methodologies/standards
- Rich project experience
- Experience on rapid application development
- Utilizing traditional and Object Oriented methodologies
- Modern method of skill transfer to client personnel
- Most efficient support infrastructure

flawless connection

Flora Telecom going beyond the limits wireless communication.

MOBILE HANDSET OPERATION

FLORA TELECOM is the Bangladesh's leading provider of innovative, value-enhancing logistics services to the wireless communications industry. The Company uses advanced technology to facilitate the effective and efficient delivery of handsets, related accessories and other wireless products to network operators, agents, resellers, dealers and retailers. Internet-based software systems pioneered by Flora Telecom provide network operators, retailers with seamless, real-time ordering and inventory management systems that operation. In may of its markets, Flora Telecom provides activation services that generate new subscribers for its wireless network operators such as GrameenPhone the largest GSM Mobile Phone operator in the country.

Flora Telecom serves customers through a network of locally based operations through the country. The Company focuses on providing value-enhancing services in direct relationships with wireless network operators and manufacturers, including manufacturers of such leading brand names as Porsche Design, SAGEM, BlackBerry etc.

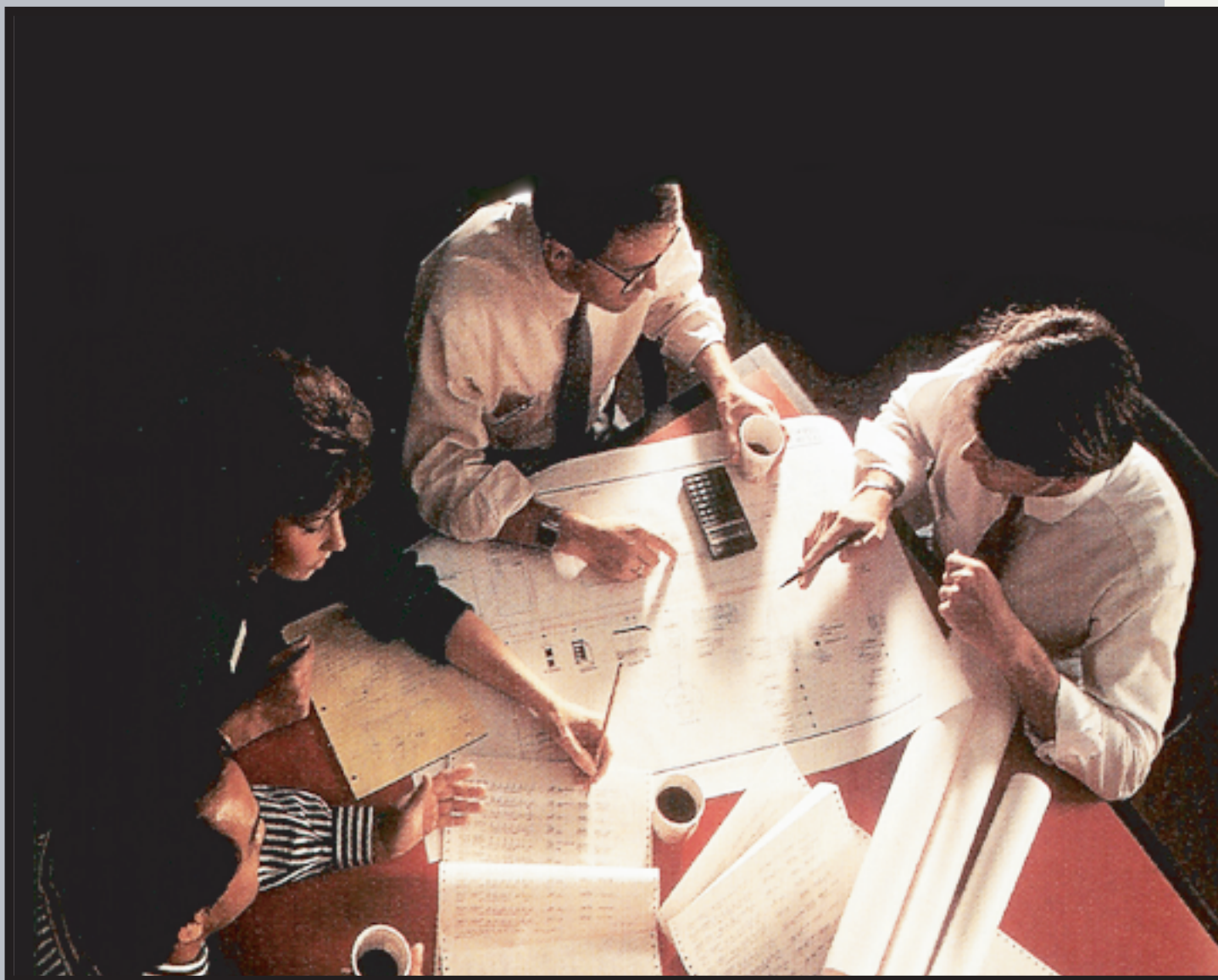
Flora Telecom is continuously working on developing new and strengthening established partnerships to provide you the highest quality and latest selection of technology in handsets, accessories and other wireless products. Leading manufacturers

- Porsche Design
- SAGEM
- BlackBerry
- Kenwood

As part of our Value-Added Services Menu, Flora Telecom private label packaging. Flora Telecom can work with your marketing staff or allow our in-house creative team to design, develop and produce private label packaging to compliment any marketing objective. All packaging includes:

- OEM Seals of Authenticity
- OEM Warranties
- Consistent size and look for easy merchandising

We believe there is only one way to be a leader in the highly competitive wireless communication market. Think ahead. The rapid rate of technology is constantly shrinking the distance between now and future. So in order to succeed today, we have to be one step ahead of tomorrow. That is why we joined.



Flora Telecom grew at a rate well above the industry average, reflecting increased customer demand for assistance in implementing your specifications.

KEY BUSINESS DOMAIN

- Banking
- Financial Services & Securities
- Government
- Insurance
- Telecommunication
- Manufacturing
- Pharmaceuticals
- Small & Medium Enterprises (SME)

INFRASTRUCTURE

In our facilities, we have 8,000 Sqft. of spaces equipped with more than 100 Work Stations, 5 Latest Branded Servers with clustered backup options. Among the other equipment, we have high-end printers, scanners, plotters, copiers etc.

Structured cabling systems with fiber back-bone connectivity has ensured reliable robust network of all the related equipment. Fastest and reliable, data transmission has been facilitated by dedicated Internet connection.

Experienced Project Managers ensure real-time communication with clients round the clock for each individual project.

Flora Telecom provides project management by managing the team and facilitating the progress and completion of the overall project within your specifications.

The state-of-the-art service lab at Flora Telecom is well equipped with the latest server and high-end machines, including Spectrum Analyser, Hakko Sucker Machine, Hakko Soldering Station, Digital Power Supply Machine, Hot Air Gun, Eltron Label Printer etc., so that our team can carry out extensive product testing and support on different platforms.



Infinite Possible.
Youunique Solutions.SM

SERVICES

Sales and Support

- Sales and distribution of HP PCs, Servers & Printers
- Installation, Implementation & Services of HP PC, Enterprise Servers and Printer

Infrastructure Implementation

- Implementation & Integration of HP Enterprise Server in HP_UX, True64 Unix Platform
- Implementation and integration of Microsoft NT
- Implementation & integration of Novell NetWare
- Integration of Unix, NT and legacy system
- Microsoft desktop application
- WAN and LAN implementation

E-Commerce

- e-Commerce integration
- Java Client and Server expertise
- Web-enabling legacy systems

Client/Server Applications

- Customized software development
- Multi-tiered, scalable, flexible architecture
- Windows/Java interfaces to legacy system
- GUI and system design
- Data-mining and knowledgware

Training & Education

Corporate and individual training

- Oracle, Microsoft NT, SQL-Server
- TCP/IP, C++, Java, Visual Basic
- ActiveX, ASP, COM, DCOM
- Novell NetWare, HP-Unix, True64 Unix

Data Entry

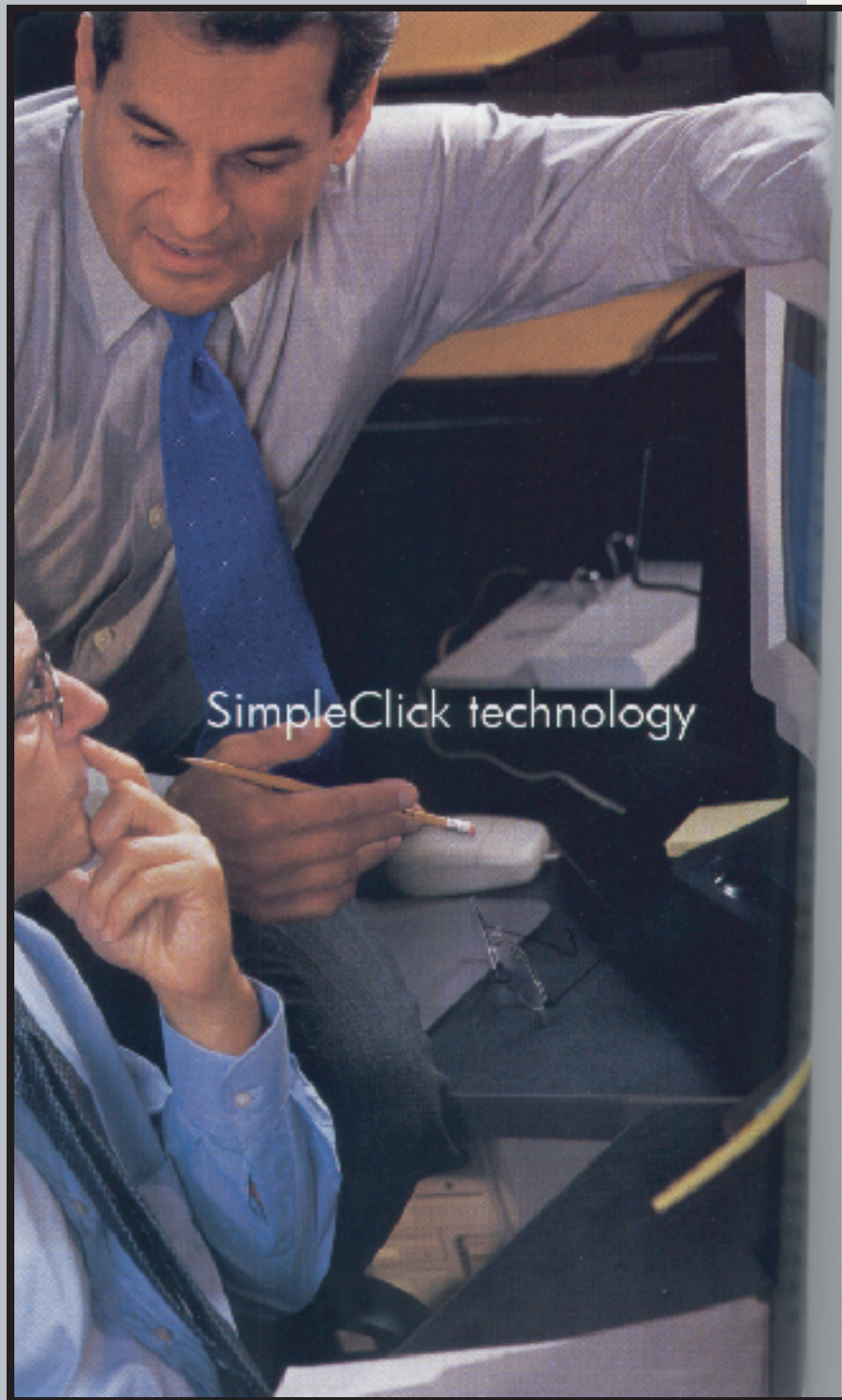
- Medical Transcription services
- Text based Data Entry
- Legal Data transcription

Outsourcing

- IT help desk services
- IT manpower placement services
- Employment services
- Call center services
- 24x7 System support services

Consultancy

- Business process automation
- e-Commerce
- IT development
- Project Implementation



TECHNOLOGY FOCUS

Our main objective is to provide state-of-art technology.

We are comfortable in working on al the available Platforms, Databases, Languages and Middleware Tools.

Operating Systems:

Unix, Windows NT, HP_UX, Windows 2000, Novel NetWare, OS-400, AIX, SCO Unix, LINUX, Sun Solaris, True64 Unix.

Databases:

SQL Server, Oracle, Informix, IBM/DB2

Middleware:

Tuxedo/Jolt, Microsoft Transaction Server, TIBCO, MQSA Weblogic

Languages & Tools:

Java, Java Beans, ASP, COM, DCOM, Visual Basic, Visual FoxPro, C, C++, Visual C++, RPG 400, Cobol, ActiveX, Developer 2000, Object Oriented Method.

STRATEGIC ALLIANCE

Flora Telecom Limited has strategic alliance with industry leaders to ensure the technological brilliance in all its solutions:

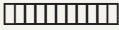
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Simplify
Your Banking

This is the kind of solution that you need for Banking. Its simple, You need compatitively with your current IT infrastructure. You need reliable solutions that install and integrate smoothly.

PRODUCTS

FLORA BANK	Version 1.0		Online Banking Software
FLORA BANK	UBS		Online Universal Banking System
FLORA ERP			Enterprise Resource Planning Software

CUSTOMERS

Many industry-leader and small, medium and large enterprises are **FLORA'S** customer today.

FLORA BANK

Mutual Trust Bank, a very new private bank with a very dynamic vision is currently implemented Online real-time banking with Flora Bank banking software in all of their branches countrywide.

Bangladesh Krishi Bank, one of largest bank has already implemented Flora Bank in 85 out of their 900 branches countrywide.

Janata Bank, one of the largest nationalized government bank with over 900 branches operation is running Flora Bank banking software in more than 45 of their branches very successfully.

Agrani Bank, one of the nationalized government banks has implemented Flora Bank banking software in 30 branches very successfully.

Bangladesh Commerce Bank, one of the public banks has implemented Flora Bank banking software in all of the branches very successfully.

National Bank Limited, one of the pioneer and leading private bank is also running Flora Bank banking software in may of their branches very successfully.

Jamuna Bank Limited, one of the private banks has implemented Flora Bank banking software in all of the branches very successfully.

Customized Software

Some of the largest government enterprise such as:

 Ministry of Food

Ministry of Education

Ministry of Defence (CMTD)

Bangladesh Telegraph & Telephone Board (BTTB)

are using large enterprise software developed by Flora Systems Limited to automate their business process to operate productively.

FLORA ERP

Flora Limited, the largest IT Company in Bangladesh with over 400 employees and 15 branches are very successfully running FLORA ERP software to manage Sales, Distribution, Inventory, Financial Accounts, Customer Relationship Management very efficiently for many years.



*We are creating our future
by sowing
the seeds of tomorrow.*

IT EDUCATION

Globalization and the rapid pace of technological change have led to intense competition and the world of computer is changing at a fast pace. In order to keep up; you have to be up to date with the latest software programs. Flora Telecom Limited is your trusted and dependable partner for the latest IT Training.

Bangladesh IT industry is growing in leaps & bounds and has the potential to make remarkable contributions to the country's economy and to the young professional's careers. The country now needs human resources skilled in the latest software technologies like Client/Server, Networking Technology, Internet, JAVA, Visual Basic, Oracle, e-Commerce and Microsoft Courses etc. Our courses have been extensively researched and designed based on industry inputs, Through on going research, emerging trends and future requirements are woven in to the curriculum each year. The focus is on maximum practical learning, thus ensuring that each student spends as much learning time on the computer as in theoretical lectures. Our labs are fully equipped, air-conditioned and networked with current technologies.

We are a Microsoft Certified Technical Education Center (CTEC) and Microsoft Certified Solution Developer (MCSD). Our corporate training center is also an authorized Sylvan Prometric & VUE Testing Center.

Our students are getting world-class quality training from our expert faculty. We have MCSE, CNA, CNE, B-TECH, B. Sc. in Computer Science as our faculty. Students at Flora are receiving real life test of developing software, as there are tremendous scope for the students to get in touch with our expert software developer. Quality control system of our education center makes the students of our center competent for competitive job market. Flora is also concentrating to development of personality and communication skills. Flora has track record to provide job facility after completing Training at our leading training center.

ADDRESS

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